Profile will be available until 08 June 2025



[redacted]

[redacted]

WORK EXPERIENCE

General Manager

01/02/2024 – Current

Elcomex IEA SA | Cernavoda-Constanta, Romania

Overseeing the day-to-day operations of a company and ensuring that it achieves its overall goals and objectives

Board Member

05/2015 – Current

Midia Green Energy SA | Navodari Constanta, Romania

1. **Leadership** to the board, ensuring that its members work effectively together and fulfill their responsibilities.
2. **Meeting Facilitation:** Conducting and presiding over board meetings, setting the agenda, and facilitating discussions to ensure productive decision-making.
3. **Representation:** Serving as a representative of the organization, interacting with stakeholders, and sometimes acting as a spokesperson for the board.
4. **Strategic Planning:** Collaborating with other board members and organizational leaders to develop and implement strategic plans and goals.
5. **Communication:** Ensuring effective communication within the board and between the board and the organization's management.
6. **Conflict Resolution:** Addressing conflicts or disagreements among board members and facilitating resolutions.
7. **Oversight:** Overseeing the organization's management and ensuring that it operates in alignment with the board's directives and the organization's mission.

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Special Administrator

01/10/2013 – 01/03/2024

Electrocentrale Galati SA | Galati, Romania

Managing the company's affairs during the reorganization process. The main responsibility was to facilitate the financial restructuring of the company to overcome financial difficulties and enable business continuity.

Deputy General Manager

01/2021 – 01/2023

Distributie Energie Electrica Romania SA branch of Electrica SA | Cluj Napoca, Romania

Supporting and assisting the General Manager (GM) or Chief Executive Officer (CEO) in the overall management and administration of the organization.

1. **Strategic Planning:**
   - Collaborating with the GM in the development and execution of the company's strategic plans and objectives.
   - Providing input and insights into key strategic decisions.
2. **Operations Management:**
   - Overseeing day-to-day operations and ensuring the efficient functioning of various departments.
   - Implementing policies and procedures to enhance operational efficiency.
3. **Team Leadership:**
   - Providing leadership and guidance to department heads and other managers.
   - Facilitating effective communication and collaboration across different departments.
4. **Decision-Making:**
   - Assisting the GM in making critical decisions for the company.
   - Taking on decision-making responsibilities in the absence of the GM.
5. **Financial Management:**
   - Collaborating on budget development and financial planning.
   - Monitoring financial performance and making recommendations for improvement.
6. **Project Management:**
   - Overseeing key projects and initiatives within the company.
   - Ensuring projects align with organizational goals and timelines.
7. **Communication:**
   - Representing the company in various forums and meetings.
   - Communicating with internal and external stakeholders, including clients, partners, and employees.
8. **Risk Management:**
   - Identifying and managing potential risks to the company's operations.
   - Developing strategies to mitigate risks.
9. **Performance Monitoring:**
   - Monitoring key performance indicators (KPIs) and providing regular updates to the GM.
   - Implementing performance improvement initiatives.
10. **Human Resources:**
    - Working with the HR department on talent acquisition, employee development, and performance management.
    - Assisting in resolving employee issues and fostering a positive work environment.
11. **Customer and Stakeholder Relations:**
    - Building and maintaining positive relationships with customers, clients, and other stakeholders.
    - Addressing concerns and ensuring customer satisfaction.

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12. **Succession Planning:**
    - Collaborating with the GM on leadership development and succession planning.

Chief executive officer

08/2018 – 12/2020

Societatea de Distribuite a Energiei Electrice Transilvania Sud SA branch of Electrica SA

Brasov

1. **Setting Strategy and Vision:**
    - Developing and articulating the company's strategic direction and long-term vision.
    - Setting goals and objectives to align with the organization's mission.
2. **Decision-Making:**
    - Making key decisions that impact the company's direction, performance, and overall success.
    - Balancing short-term and long-term goals.
3. **Leadership and Team Building:**
    - Building and leading an effective executive team.
    - Fostering a positive and productive organizational culture.
    - Inspiring and motivating employees at all levels.
4. **Communication:**
    - Communicating the company's vision, goals, and strategy to internal and external stakeholders.
    - Representing the company in public and maintaining effective relationships with investors, customers, and other stakeholders.
5. **Financial Oversight:**
    - Ensuring the financial health of the organization.
    - Approving budgets and monitoring financial performance.
    - Making decisions to optimize financial results.
6. **Risk Management:**
    - Identifying and managing risks that could impact the company.
    - Developing strategies to mitigate potential challenges.
7. **Innovation and Change Management:**
    - Encouraging innovation and adaptation to market changes.
    - Leading the organization through periods of change and transformation.
8. **Corporate Governance:**
    - Ensuring compliance with legal and regulatory requirements.
    - Upholding ethical standards and promoting good corporate governance.
9. **Customer and Stakeholder Relations:**
    - Building and maintaining positive relationships with customers, clients, suppliers, and other stakeholders.
    - Ensuring customer satisfaction and loyalty.
10. **Performance Monitoring:**
    - Monitoring key performance indicators (KPIs) to evaluate the company's performance.
    - Making adjustments to strategies based on performance outcomes.
11. **Succession Planning:**
    - Planning for executive succession and developing leadership talent within the organization.

Responsible for the overall success and performance of the company, involving a combination of strategic thinking, decision-making, leadership, and effective communication.

Special Administrator

01/2013 – 03/2019

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Electrica SA | Bucuresti, Romania

Managing the affairs of **Servicii Energetice Munteina SA, Servicii Energetice Dobrogea SA, and Servicii Energetice Oltenia SA**, all subsidiaries of Electrica SA, during the reorganization process. The main responsibility was to facilitate the financial restructuring of the company to overcome financial difficulties and enable business continuity.

General Manager
04/2012 – 07/2012

Cardinal Motors SRL | Constanta, Romania

Overseeing the day-to-day operations of a company and ensuring that it achieves its overall goals and objectives

Chief Financial Officer-CFO
06/2001 – 04/2012

Cardinal Motors SRL | Constanta, Romania

Strategic decision-making, financial planning, and ensuring the financial health and stability of the organization

Chief Financial Officer-CFO
05/2000 – 05/2001

Lumina Institutii de Invatamanat SA | Bucuresti, Romania

Strategic decision-making, financial planning, and ensuring the financial health and stability of the organization

Relationship banking manager
05/1999 – 04/2000

Banca Internationala a Religiilor SA | Constanta , Romania

Responsible for managing and developing relationships with clients, especially high-value or business clients;

Ensuring customer satisfaction, retention, and the growth of the bank's business.

EDUCATION & TRAINING

Academia de Sudii Economice Bucuresti, Facultatea de Finante, Asigurari, Banci si Burse de Valori
1995 – 1999

Bachelor | Bucuresti, Romania

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www.ase.ro

WU Executive Academy
2020 – 2022

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Master of Business Administration -MBA | Bucuresti, Romania

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executiveacademy.at

Harvard Business School

11/2024 – 11/2024

Corporate Director Certificate | Boston, United States

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exed.hbs.edu

Columbia Business School

10/2022 – 10/2022

Corporate Governance Program | New York , United States

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https://business.columbia.edu/

Imperial College London- ImperialX

12/2021 – 12/2021

Professional Certificate in Clean Power

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edx.org

Columbia University-ColumbiaX

12/2021 – 12/2021

Professional Certificate in Corporate Finance

Hide details

edx.org

Imperial College of London-ImperialX

11/2021 – 11/2021

Incorporating Renewable Energy in Electricity Grids

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edx.org

LANGUAGE SKILLS

Mother tongue(s)

Romanian

Other Tongue(s)

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	Listening	Reading	Spoken interaction	Spoken production	Writing
English	**C1**: Proficient user	**C1**: Proficient user	**C1**: Proficient user	**C1**: Proficient user	**C1**: Proficient user
Turkish	**C1**: Proficient user	**C1**: Proficient user	**C1**: Proficient user	**C1**: Proficient user	**C1**: Proficient user
French	**A2**: Basic user	**B2**: Independent user	**B2**: Independent user	**B2**: Independent user	**B2**: Independent user

DIGITAL SKILLS

Microsoft Office | Video Conferencing (Zoom, Teams, Skype, Webex) - Advanced | Social Media including Facebook , WhatsApp and Twitter | Google (Google Drive, Google Docs, Google Slides, Google Sheets, Google Meets, Google Trends)) | Organizational and planing skills

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