

ADIL SULEIMANOV

DETAILS

[redacted]

[redacted]

SKILLS

- Business Strategy
- Strategic Planning
- Business Planning
- Operations Management
- Business Development
- Logistics
- International Business
- Team Building
- Supply Chain Management
- Marketing Strategy
- Transportation
- Sales Management

LANGUAGES

- English
- German
- Russian

PROFILE

A hands-on Level executive with a proven ability to provide proactive leadership in developing and utilizing corporate resources to drive and deliver financial and business growth.

EMPLOYMENT HISTORY

Meta Platforms Inc. (Concentrix GMBH) — **Berlin, Germany**
Digital Marketing Expert — **2021 — present**

- Developed relations with Meta Advertisers in EMEA region. Managed accounts of more than 1 million monthly revenue

Leima GMBH — **Porta Westfalica, Germany**
Regional Representative for North America — **2018 — 2021**

- Established partnerships necessary for supply chain from US and Canada for Kashagan oil field projects in Kazakhstan

Forbes & Manhattan — **Toronto, Canada**
VP Corporate Development — **2016 — 2017**

- Performed executive tasks for major private merchant bank, covering the North American, Latin American and the FSU markets.

Forbes & Manhattan — **Toronto, Canada**
Managing Director, Head of FSU Region — **2014 — 2016**

- Worked with the government, leading entrepreneurs, and investors across the FSU markets.

Pony Express — **Moscow, Russia**
Chief Commercial Officer (Deputy CEO) — **2011 — 2013**

Pony Express Central Asia — **Almaty, Kazakhstan**
Chief Executive Officer — **1997 — 2013**

- Worked for 16 years for one of the largest regional private logistics companies with direct presence in eastern Europe and Asian countries. Have executed tasks from sales to finances. Initially grew in Kazakhstan and later taken charge of the headquarter unit.

EDUCATION

University of Toronto — **Toronto, Canada**
School of continuing studies, Digital Marketing Management — **2020 — 2021**

Maastricht School Of Management — **Maastricht, Netherlands**
Master of Business Administration. General and Strategic Management — **2000 — 2002**

Turan University — **Almaty, Kazakhstan**
Bachelor's Degree, International Economics — **1995 — 2000**

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